



SPEED POST/E-Mail



GOVERNMENT OF INDIA
CENTRAL FARM MACHINERY TRAINING & TESTING INSTITUTE
TRACTOR NAGAR, P.O., BUDNI (M.P.) 466445

Website:<http://www.fmttibudni.gov.in> Email: fmti-mp@nic.in Tel:07564-299003 GSTIN:23AAAGC0890H1ZS
(AN ISO-9001:2015 CERTIFIED INSTITUTE)

File No. 1-6/2021-22 Trg.

Dated: 16.03.2023

Third Invitation for Expression of Interest

The drone manufacturers / drone pilot training institutes / drone service providers / Remote Pilot Training Organization / relevant agencies are requested to express their interest by submitting technical as well as financial bid up to 12.04.2023 for possible collaboration through Memorandum of Understanding under Public Private Partnership (PPP) mode for providing Drone Pilot Training. The complete detail is available on website [http:// www.fmttibudni.gov.in](http://www.fmttibudni.gov.in).

Director

Terms and conditions

1. The drone manufacturers / drone pilot training institutes / drone service providers / Remote Pilot Training Organization / relevant agencies are requested to express their interest by submitting technical (Annexure-A) as well as financial (Annexure-B) bid up to 12.04.2023 for possible collaboration through Memorandum of Understanding under Public Private Partnership (PPP) mode for providing Drone Pilot Training of small category rotorcraft / drone / agricultural spraying drone
2. Private Partners (PP) / applicants are advised to submit technical bid (Annexure-A) and Financial bid (Annexure-B) in the prescribed format in two separate sealed envelopes and the envelopes be clearly mentioned, which bid it contains. Then, both the envelopes be put in one big envelope and sent to the following address either by speed post or courier or by hand so as to reach us on or before 5:00 pm (12.04.2023).

**Director
Central Farm Machinery Training and Testing Institute
Tractor Nagar, Budni - 466445
Madhya Pradesh**

3. Delay on part of courier/speed post will be the responsibility of the applicant. The bids will not be considered after due date and time.
4. The technical bids will be opened by a committee of the Institute at 11 am on 12.04.2023 and the financial bids of only those applicants who qualify the technical evaluation will be opened on the same day i.e., 02:00 pm on 12.04.2023.
5. The institute shall have the right to negotiate with the applicant who quotes lowest training fees and offers highest revenue share to the Govt.
6. It shall be sole responsibility of the RPTO to ensure that their pilot, co-pilot and instructor deputed for imparting the training possess all the statutory requirements of DGCA.
7. The RPTO shall ensure that agricultural drone sent for training must have UIN number issued by DGCA and at least 02 numbers of small category drone and 01 number of agricultural drone shall be kept while imparting the training.
8. The RPTO shall have simulator (02 Nos.) to cover the syllabus as per concerned DGCA circular.
9. In order to ensure uninterrupted training, the RPTO shall maintain sufficient set of adequate number of batteries which in any case should not be less than ten.
10. In order to handle any major breakdown or other problem, the RPTO shall be equipped with standby equipments also.
11. If the firm fails to conduct training programme as per the schedule, the work order awarded to him shall be stand cancelled. Also the Institute shall be free to take any official / legal action against the erring RPTO / firm.
12. The bidder may visit the Institute for physical verification of training facilities at the Institute.
13. Final decision for awarding the work shall be subjected to the approval of Ministry.
14. The Institute shall have the right to cancel the entire process without any reason.
15. For any query, please call to Sh. A. K. Upadhyay, Senior Agricultural Engineer on 86387 05077.

Responsibilities of CFMTTI, Budni

1. To provide NOC regarding the usage of CFMTTI campus to Private Partner (PP), so that PP can apply to DGCA for the establishment of RPTO. However, the NOC will remain valid as long as the MoU remains valid.
2. CFMTTI will provide appropriate lodging facilities to the trainees and trainers of PP on free basis. However, trainees and trainers of PP will bear the cost of food and travelling only.
3. CFMTTI will not pay TA for the trainees and the trainers of PP.
4. CFMTTI will provide class room and all other logistic support which is available at the institute.
5. Institute has sufficient technical and clerical staff for management of all training related activities.

Responsibilities of Private Partner (PP)

1. PP will apply to DGCA for the establishment of RPTO at CFMTTI, Budni and the entire cost of getting the approval from DGCA will be borne by PP.
2. All the regulatory and legal requirements of RPTO to be handled by PP.
3. PP will provide certified/qualified Instructors/trainers along with required drones with UIN, training models, training material etc.
4. PP will incur expenditure for repair and maintenance of drones or replacement of damaged / broken drones.

Training fees and revenue sharing

1. PP will collect training fees @ Rs. XXXXX + 18 % GST per trainee. (excluding the cost of food and travelling).
2. The training fee can be increased or decreased on mutual consent and approval from the competent authority i.e. Director, CFMTTI, Budni.
3. The training fee of Rs. XXXXX to be shared between CFMTTI and PP in the ratio of XX: YY % i.e., respectively.
4. PP will deposit the collected GST and the revenue share of CFMTTI every month in the Govt. account and the proof of the same to be submitted to CFMTTI before 10th of every month.
5. Any instruction (s) in this regard at time to time (if any) issued by the administrative Ministry i.e. DA&FW, Ministry of Agriculture and Farmers Welfare, GoI shall be binding on PP.

Validity of MoU

MoU shall come in effect on the date of signing of MoU and shall be valid for a period of one year unless terminated or upon the Parties entering into a valid definitive agreement. The MoU may be terminated by either Party upon giving one (01) month advance written notice to the other Party or by mutual written consent on a date mutually decided upon by the Parties.

Technical Details

Name of the Agency / PP	:	
Address	:	
Contact Person and Designation	:	
GST NO.	:	
PAN No.	:	
Contact No.	:	
e-mail ID	:	

2. Details of Drones available with the agency / PP.

Sl. No.	Make and Model	Capacity/Category	UIN number .
1.			
2.			
3.			

3. Details of Drones Pilot Instructor (DGCA approved) available with the agency / PP.

Sl. No.	Name of the Drone Pilot Instructor	DGCA License No. and Date
1.		
2.		
3.		

4. Details of Drone Pilot Training Schools already in operation

Sl. No.	Name of the Drone Pilot School with address	Collaborator (if any)	Category of drone for which it is approved	Trainees trained till date	Duration of training and training fee charged without GST per trainee
1					
2.					
3.					

5. Details of Infrastructural Facilities available with the Agency / PP**6. Any other information**

Signature of the Authorized person with seal

Financial Details

Name of the Agency	:	
Address	:	

2. Details of training program and proposed fees to be charged from trainees / applicants

Name of the training course	Course Duration	Course Structure (Attach separate sheet if required)	Training Fees to be charged	GST

Note: The agencies are suggested to quote for all those training program which are needed, so as to enable the fresh student to fly a agricultural spraying drone up to 25 kg

3. Revenue sharing model

Name of the training course	Total fees to be charged per trainee without GST	Agency Share	Govt. Share

Note: Before filling revenue sharing model, the agencies are suggested to read the terms and conditions of this document along with the responsibilities of the Govt. Institute and the Agency which will provide the training.

Any other information:

Signature of the Authorized person with seal